



February 7, 2025

City of Cape Coral
2104 SW 32nd St
Cape Coral, FL, USA

Gina Mongardo Massey
Inside Sales Manager - NA
SEPARATION
p: 817-419-1790

Gina.Mongardo@andritz.com
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SUBJECT: SOLE SOURCE SUPPLIER

ANDRITZ Separation Inc. is an original equipment manufacturer (OEM) of the liquid/solid separation equipment and hold the sole rights and ownership to the ANDRITZ-Ruthner, Bird Machine, Netzsch, R & B and Humboldt product lines. We are the sole source for all replacement parts, accessories and service.

All manufacturing components are based on Andritz's proprietary drawings. Commercial items are based on ANDRITZ engineered specifications, they hold the highest manufacturing tolerances, and we strive to achieve and maintain the most optimized efficiency in all of our products.

All service and repair procedures are based on ANDRITZ proprietary procedures and specifications. Our repair facilities personnel and service technicians are certified to perform work on ANDRITZ Separation, ANDRITZ-Ruthner, Netzsch Filter Press, Bird Machine and Humboldt product lines.

Andritz Separation, Inc. is the exclusive supplier of these components, field service and repair services. We do not operate with local distributor networks or repair facilities. We have multiple ANDRITZ owned and operated facilities throughout North America and certified Field Service Technicians available to handle all of your service needs. Any use of non-ANDRITZ OEM parts or service will void the equipment warranty. Please feel free to contact Andritz Separation Inc. directly or visit our website at www.usa.Andritz.com.

Gina Massey

ANDRITZ Separation Inc.
Inside Sales Manager – NA
Environment & Energy

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CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities Dept./Water Reclamation

Vendor Name: Andritz

Address: 1010 Commercial Blvd South Arlington, TX 76001

Phone: 817-419-1790 E-Mail: Gina.Mongardo@andritz.com

Price: \$59,989.00

Description of item to be procured: Allen Bradley Powerflex 755 Series 200HP and 30HP VFD Installation, Programming, Integration, functional testing and start-up.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: Andritz is the proprietary provider of the technical software for the Andritz de-watering centrifuge.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: This service is not available through any other vendor.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature: 

Approval: Procurement Manager Wanda Rios 3/13/2025
(not to exceed \$50,000.00)

Approval: City Manager Joanne Barron
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

Section 2-144(c)(2)(b)
Proprietary and
Best Value

Resolution 314-24 Council Approved 10/30/24
Line # 62